

CAPABILITY STATEMENT

Axiom Innovative Solutions, LLC is a Service-Disabled Veteran-Owned Small Business based in Norfolk, Virginia, focused on helping government and industry partners turn complex maintenance, industrial-base, and operational realities into clear, executable plans. AIS combines fleet maintenance and shore installation experience, maritime trade and supply chain knowledge, and practical workflow automation to deliver data-informed insights and value-driven support for decision-makers.

CORE COMPETENCIES

- Fleet maintenance and industrial-base analysis**
 Applies stakeholder, requirements, gap, and impact analysis to surface ship maintenance portfolios, helping commands and maintenance teams translate ship conditions and industrial-base realities into executable plans and clear decision options.
- Workflow automation and information processing**
 Designs and implements practical automation for high-volume, repetitive workflows—such as data repository management, reporting, and data consolidation—reducing manual processing time.
- Business development and opportunity analysis**
 Supports small and mid-size government contractors with opportunity tracking, pipeline analysis, and simple analytics that clarify where to focus bid/capture energy relative to capacity and strategic priorities.
- Maritime trade and logistics research & analysis**
 Provides graduate-level research and analytical support on maritime trade and supply chain topics, connecting global shipping logistics and port/industrial-base realities to Navy and DoD maintenance and readiness concerns.

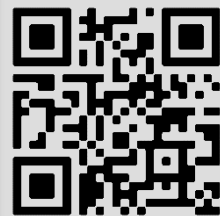


NAICS AND OTHER CODES

541611 Administrative Management and General Management Consulting Services
541330 Engineering Services
Service Disabled Veteran-Owned Small Business (SDVOSB)



www.axiominnovative.com



CAGE: 97F31 | SAM UEI: SWZVWFM1DVF1

COMPANY SNAPSHOT

Govt. Business POC: Raymundo Villarreal

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 **Address:** 5215 Colley Ave #117, Norfolk, VA 23508

Work Area: Nationwide/Washington DC/Virginia

REPRESENTATIVE EXPERIENCE (FOUNDER)

Naval Sea Systems Command (NAVSEA) – SEA 21 / Commander, Navy Regional Maintenance Center (CNRMC) support

Supported surface ship maintenance and readiness across multiple Regional Maintenance Centers (RMC).

NAVSEA SEA05C – Cost / industrial engineering

Performed cost and industrial engineering analysis of ship maintenance and modernization efforts.

Commander, Navy Installation Command (CNIC) – Shore installation & Fleet and Family Support Services

Provided executive shore installation management and Fleet & Family Support Center (FFSC) services at Naval Support Activity, Washington (NSAW) at Washington Navy Yard.



DIFFERENTIATORS

- Extensive corporate knowledge and experience in Navy ship maintenance and sustainment enterprise and Navy shore installation management
- Graduate level expertise in Maritime Trade & Supply Chain Management, providing structured insight into global shipping logistics and industrial-base issues that affect maintenance and readiness.

